

# Matt Williams

PCC, SHRM-CP



Houston, Tx

Matt has an extensive background in assisting mid to C-level executives and their teams improve their results by developing the skills and competencies necessary to ensure individual, team and organizational success. He brings direct operating experience coupled with a depth of coaching experience that provides the foundation for successful executive and team development.

As an executive coach, one of his specialties is helping executives gain clarity around “issues” quickly for the development and execution of strategies that bring about individual and team results. The approach, a blend of solutions-focused and cognitive behavioral coaching styles, challenges established leaders, and those in transition, to reach for both near term results and transformational growth.

## BUSINESS EXPERIENCE

Matt’s background includes both corporate and entrepreneurial experiences including sales and leadership roles at Hewlett Packard, turnaround experience in the mid market and the founding, leading and successful sale of a medical technology firm. He has worked with individuals and teams at United Healthcare, Memorial Hermann, Bechtel, Anadarko, and others.

## PROFESSIONAL EXPERTISE

Executive Coaching, Leadership Development, Executive EQ, Team Building

## EDUCATION and CREDENTIALS

B.A., Marketing, University of Texas  
Graduate Certificate in Executive Coaching, University of Texas  
International Coach Federation (ICF) Certification – PCC  
Society of Human Resources Certification SHRM-CP  
Certified Neuro-Linguistic Programming Practitioner  
Certified Organizational Development Coach  
Past President, International Coach Federation, Houston Chapter  
Certified in multiple assessment instruments

## Industry Experience

Manufacturing  
Construction  
Healthcare  
Technology  
Professional Services  
Biopharmaceuticals  
Oil & Gas  
Medical Device

## COACHING STYLE

*Clients appreciate my insight, direct nature and humor in the coaching relationship.*

“I appreciated Matt’s straight forward, honest and no-nonsense style of communication. Through active listening, Matt can quickly assess root cause issues and dynamics, he challenges individuals with intelligent and insightful questions”

*Doug Simmons  
Executive Director, OR1 - United States  
KARL STORZ Endoscopy-America, Inc.*